



To Become a  
**batimet**  
partner

[www.batimet.com](http://www.batimet.com)

**batimet**  
Wood-Aluminium · Systems · Windows · Façades





**Why are batimet and its system partners so successful in the wood-aluminium window and curtain walling market?**

**Everything we do, we do it with passion. Only when we can build excitement, we can get others enthusiastic.**

As batimet partner you are an independent trading party and a brand ambassador at the same time. You benefit from our profile as global premium brand. Contributing to your distinctiveness, our branding and our products give you an advantage towards your competitive bidders.





**With whom do we approach the market of wood-aluminum windows and curtain walling?**

**We thoroughly choose our system partners whereas we focus on few but on the right ones.**

This selective and coherent sales concept resolves any risks for the investors of our autonomous partners in a sustained manner. Approximately 150 system partners belong to the international network of batimet. Similar to our mindset and actions, quality and exclusivity are at the forefront of our picking batimet subsidiaries.





Our sales team supports you to find your proper batimet sales domain to ensure a sustainable and successful growth of your company. Beforehand, a detailed analysis of your potential is conducted on which basis a future marketing concept will be developed in order to define your suitable market.

Together with you and our Board of Management, we work out a wood-aluminium marketing and sales concept that is exclusively aligned to the batimet branding. During this creative process, your personal and local conditions are taken into account.






**Why does batimet strictly select its system partners?**

**As brand ambassador, you and your team represent the crucial interface between the customer and us as system provider.**

Our mutual client expects a reliable partner who is experienced and skilled in the construction industry and who prioritises the customer's personal wishes and requirements.

To be a batimet system partner results in the following working tasks and functions for the company administration: organisation, accounting, sales, planning and design as well as project management and installation.





We build our work on a professional and cooperative partnership with our global system partners whereas we support you with any business queries right from the beginning.

So you can commence a successful journey with batimet.

If we aroused your interest, we would be happy to receive your feedback. Our objective is first and foremost a well-working and long term successful cooperation!

Please send me your personal contact details to [oliver.rahn@batimet.de](mailto:oliver.rahn@batimet.de), thus we can pass on further information to you.

I am looking forward to talking to you soon,

Your Oliver Rahn

CEO batimet GmbH



# We Are Here to Help You

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